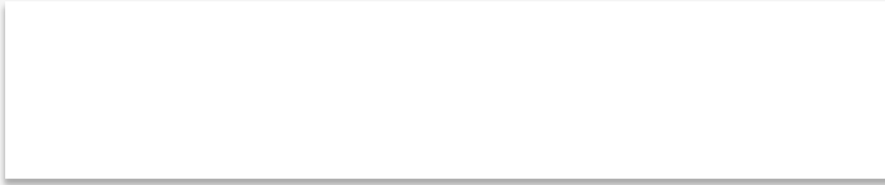




## Fabio Iannone

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### ● WORK EXPERIENCE

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10/2016 – CURRENT

#### **ASSISTANT RESEARCHER AND PROJECT MANAGER – SANT'ANNA SCHOOL OF ADVANCED STUDIES**

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Researcher and Project Manager in the Laboratory of Sustainability Management.

**Project design and management** of various EU and national projects. Projects dealt with: Environmental Management System and Ecolabels, Green Public Procurement, Sustainable Tourism, Waste Management, Corporate Social Responsibility.

**Collaboration and participation** in drafting proposals under several lines (Interreg, Life, ENI MED, COSME, Horizon2020, Erasmus +).

Sectors: Agro-food, nursery, public administration, renewable energy (especially geothermal energy), tannery, eco-industrial parks.

Pisa, Italy

11/2014 – 06/2019

#### **HIGH SCHOOL PROFESSOR – MINISTRO DELLA PUBBLICA ISTRUZIONE**

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High School Professor in Law and Economics in ITCG "Cerboni", (s.y. 2014/15); in IIS "Vespucci-Colombo" and in IIS "Buontalenti-Cappellini-Orlando" (s.y. 2015/16); in IIS "Vespucci-Colombo" (s.y. 2016/17); in ISIS "Niccolini-Palli" (s.y. 2017/18); in IIS "Vespucci-Colombo" (s.y. 2018/19).

Livorno, Italy

09/2015 – 12/2015

#### **INTERNSHIP – ENEL GREEN POWER SPA**

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Internship at the **Health, Safety and Environment Unit (HSEQ)** of the Italian Geothermal Energy Company, headquarters of Larderello, Pisa.

**Object:** waste management optimization within the Environmental Management System of Enel Green Power spa and design and preparation of environmental training for external suppliers operating in geothermal energy activities.

Roma, Italy

05/2014 – CURRENT

#### **FREELANCE BUSINESS CONSULTANT – FREELANCE**

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Collaboration as a freelancer with some commercial and business consultancy firms. Tax advisor to companies and individuals.

Livorno, Italy

01/2011 – 01/2014

#### **VOCATIONAL TRAINING FOR CHARTERED ACCOUNTANT (DOTTORE COMMERCIALISTA) AND AUDITOR (REVISORE LEGALE) – STUDIO VINCITORI AND STUDIO MARZULLO**

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**Main activities:** administrative and tax advice to corporations, partnerships and people; legal assistance to taxpayers in tax litigation with national tax agency; business and corporate consulting regarding M&A; counseling and preparing contracts between private parties; bookkeeping and preparation of tax return; activities as assistant to the Auditor (art.2409 bis c.c.) with legal audit functions in limited companies.

Livorno, Italy

05/2013 – 02/2014

#### **INTERNSHIP – REGIONE TOSCANA**

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Internship within the Master in Planning and Evaluation, Management Control sector.

**Main activities:** participation in the drafting of the 2013 Social Report and the first Gender Report of 2014 of the Tuscany Region. Study and preparation of new management control indicators pursuant to Legislative Decree 118/2011.

Firenze, Italy

07/2010 – 02/2012

#### **PART-TIME STUDENT – UNIVERSITY OF PISA**

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Two semestral positions as part-time student at the University of Pisa.

**Main tasks:** desk reception and support to students in the Department of Economics.

**Periods:** July 2010 - January 2011 / September 2011- February 2012

Pisa, Italy

03/2009 – 09/2010

#### **INTERNSHIP – STUDIO MARZULLO**

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Two internships organized by the Department of Business Economics "E.Giannessi", financed with a grant from Tuscany Region, designed to introduce students of the master degree to the professions of Chartered Accountant and Auditor.

**Main activities:** accounting, preparing tax returns and other tax compliance with Tax Agency, tax consultancy, and other professional activities.

**Periods:** March-May 2009 / May-September 2010

Livorno, Italy

### ● **EDUCATION AND TRAINING**

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10/2016 – 10/2020 – Pisa, Italy

#### **INTERNATIONAL PH.D. IN MANAGEMENT OF INNOVATION, SUSTAINABILITY AND HEALTHCARE – Sant'Anna School of Advanced Studies**

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International Ph.D. in Management of Innovation, Sustainability, and Healthcare.

**Research activity** carried out in the Sustainability area. Main areas of research: Green Public Procurement; Environmental Management System and Ecolabels; Sustainable Tourism; Corporate Social Responsibility; International Cooperation; Partnerships between profit and NGOs.

**Thesis:** "Green Public Procurement: from an international policies' comparison to national drivers and barriers to its implementation." The thesis was developed in three chapters: an international comparison of policy between main spender states (EU, China, Japan, USA); an international qualitative analysis with in-depth interviews in Italy, Spain, and Estonia, about cognitive and organizational barriers and the role of environmental training; a quantitative survey on sustainability practices in Italian municipalities.

<https://www.santannapisa.it/en>

02/2019 – 09/2019 – Granada, Spain

**PH.D. VISITING FELLOW** – University of Granada

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Visiting period at UGR as a Ph.D. fellow researcher.

**Research activity:** focus on the Green Public Procurement status in Andalusian and Catalan contexts, with in-depth interviews, carried on with Regional and Local authorities. Collaboration in other projects of UGR. Attendance of courses and holding seminars.

09/2017 – 05/2018 – Pisa, Italy

**TRAINING COURSE FOR SCHOOL TEACHING DEGREE** – University of Pisa

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Training course for the achievement of skills in the anthropo-psycho-pedagogical disciplines and in the didactic methodologies and technologies.

Subjects: Pedagogy, special pedagogy and didactic of inclusion; Anthropology; Psychology; Educational methodologies and technologies.

ECTS | 24

01/2015 – 12/2015 – Pisa, Italy

**MASTER IN MANAGEMENT AND CONTROL OF THE ENVIRONMENT: CIRCULAR ECONOMY AND EFFICIENT MANAGEMENT OF RESOURCES** – Sant'Anna School of Advanced Studies

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The course's aim was to deepen the following **sectors**: waste; water; energy; circular economy.

For each of the previous themes, classes covered all the aspects, from the techniques related to the **management and saving behaviors** of resources to **law regulations** and practical implications.

**Final dissertation** was focused on the improvement of Environmental training and related Environmental Management system standards in an MNE operating in geothermal energy sector.

ECTS | 75 | [https://www.mastergeca.santannapisa.it/sites/default/files/NEW\\_Brochure\\_web -.pdf](https://www.mastergeca.santannapisa.it/sites/default/files/NEW_Brochure_web -.pdf)

05/2013 – 02/2014 – Firenze, Italy

**POSTGRADUATE MASTER COURSE IN PROGRAMMING E EVALUATION** – Tuscany Region

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Post-graduate master course about planning, design, monitoring, and evaluation of public plans, programs, projects, and policies.

03/2009 – 10/2012 – Pisa, Italy

**MASTER DEGREE IN CONSULENZA PROFESSIONALE ALLE AZIENDE (PROFESSIONAL ADVICE TO COMPANIES)** – University of Pisa, Faculty of Economy

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110/110 cum Laude.

**Main topics:** business management, accounting, audit, taxation, commercial law, bankruptcy law. Interpretation of the economic and business phenomenon as a whole.

**Thesis:** "The landfills. Management profiles, accounting, and environmental laws." Deepening EU legislation on waste and landfills (Dir. 2008/98/EC and 1999/31/EC) and Italian transposing decrees. Comparison and analysis of three Tuscan companies operating in the sector and managing landfills: Belvedere spa, Rea spa, Ecofor Service spa.

ECTS | 120

09/2005 – 03/2009 – Pisa, Italy

**BACHELOR DEGREE IN ECONOMIA AZIENDALE (BUSINESS MANAGEMENT)** – University of Pisa, Faculty of Economy

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**Main topics:** Business Administration, Economics and Management, Cost Accounting, Planning and Control, Economic and Financial Analysis, Business evaluation.

**Thesis:** "Management of trade receivables."

ECTS | 180

09/2000 – 07/2005 – Livorno, Italy

## HIGH SCHOOL DIPLOMA – Liceo Statale "Francesco Cecioni"

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Biological sciences and mathematics, classic subjects (history, philosophy, art) and specialization in linguistics (Italian, Latin, English, German and Spanish).

### ● LANGUAGE SKILLS

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Mother tongue(s): **ITALIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	C2	C2	C1	C1	C2
<b>SPANISH</b>	C2	C2	C1	C2	C1
<b>FRENCH</b>	A2	B1	A2	A2	A1
<b>ARABIC</b>	A1	A2	A1	A1	A1

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

### ● TEACHING, LESSONS AND ACADEMIA ACTIVITIES

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12/2021 – 12/2021

#### **Green Public Procurement and Circular Economy**

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Half-day lesson (3h) addressed to Liguria Region officers. Green public procurement in PA: framework, main concepts. Role of promotion, application and control of supplies. Circular economy and Public procurement: concrete examples. Tenders: contents, reward criteria, etc.

01/07/2021 – 01/07/2021

#### **Green Public Procurement: looking for the sustainability of the public consumer**

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The full-day lesson (8h) was addressed to Master GECA (Master in Management and Control of the Environment: Circular economy and efficient management of resources, Sant'Anna School of Advanced Studies) students.

Topic: Green Public Procurement, from regulatory framework to recent researches evidences.

23/04/2021 – 30/06/2021

#### **Sustainable agribusiness / La Durabilité Du Secteur Agroalimentaire**

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N. 4 half-days of lessons (3h, in English/French) addressed to African entrepreneurs in the agri-food sector. The lessons were part of the project "*Lab Innova for Africa*" and funded by the Italian Trade Agency (Italian Ministry of Foreign Affairs).

Topic: Introduction to Sustainability: from origins to nowadays. Circular Economy: why could be an opportunity for the agri-food sector. Sustainable Supply Chain Management. Eco-certifications and their role. An introduction to Green Marketing.

The lessons were addressed to 4 different classes, coming from Nigeria and the Ivory Coast.

- "*Sustainable Agribusiness*", Nigeria (April 23rd, 2021 / May 10th, 2021)
- "*La Durabilité Du Secteur Agroalimentaire*", Côte d'Ivoire (June 21st, 2021 / June 30th, 2021)

05/2021 – 07/2021

## **Project work tutoring**

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Project work tutoring (30h) for the project "*Waste Travel 2.0: a community for ecological transition*", developed by Master students with Ancitel Energia Ambiente, within the Master GECA (Master in Management and Control of the Environment: Circular Economy and efficient management of resources, Sant'Anna School of Advanced Studies).

22/04/2021 – 22/04/2021

## **Energy Communities: a new prospect for a sustainable and local development**

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The lesson (2h) was addressed to Master GECA (Master in Management and Control of the Environment: Circular economy and efficient management of resources, Sant'Anna School of Advanced Studies) students. Topic: Energy Communities represent a new perspective of local development. Overview of the legislative framework at European and national level. Technical and management features of energy communities. Possibilities for developing countries. The case of Magliano Alpi.

14/01/2021 – 14/01/2021

## **The sustainable management of the production chain and procurement**

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Half-day lesson (4h) addressed to managers of Nutrition & Santé Italia SpA (agri-food sector), within the project "Green Management and Sustainable Innovation in the Company" funded by Fondirigenti (under the 01.2019 Notice), in collaboration with UniVa servizi ([www.univaservizi.it](http://www.univaservizi.it)).

26/11/2020 – 26/11/2020

## **Green Marketing in the Agri-food sector**

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Project "*Actions to support Circular Economy*" (January-December 2020), funded by UnionCamere Toscana. Within this project, addressed to companies in the Tuscan territory, activities were carried out to analyze the opportunities and barriers for the implementation of the Circular Economy-CE in various sectors (nursery, agriculture, textiles, etc.) and lessons were given, addressed to companies, entrepreneurs and professionals.

Topic of the lesson: Communicating Green in the agri-food sector (1h).

13/07/2020 – 13/07/2020

## **Green Public Procurement: looking for the sustainability of the public consumer**

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The full-day lesson (8h) was addressed to Master GECA (Master in Management and Control of the Environment: Circular economy and efficient management of resources, Sant'Anna School of Advanced Studies) students.

Topic: Green Public Procurement, from regulatory framework to recent researches evidences.

25/06/2020 – 09/07/2020

## **Circular Economy in the Construction sector**

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Project "*Actions to support Circular Economy*" (January-December 2020), funded by UnionCamere Toscana. Within this project, addressed to companies in the Tuscan territory, activities were carried out to analyze the opportunities and barriers for the implementation of the Circular Economy-CE in various sectors (nursery, agriculture, textiles, etc.) and lessons were given, addressed to companies, entrepreneurs and professionals.

Topic of the lessons:

- Circular economy in construction: practical cases and benefits (1h). June 25th, 2020.
- Circular practices in construction: application cases of sustainable construction (1h). July 9th, 2020

22/06/2020 – 22/06/2020

## **Covid-19 and Circular Economy: What impacts on businesses?**

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The lesson (2h) was addressed to Master GECA (Master in Management and Control of the Environment: Circular economy and efficient management of resources, Sant'Anna School of Advanced Studies) students. Topic: Business opportunities for post-covid scenario in the view of Circular Economy principles.

28/05/2020 – 28/05/2020

## **Industrial Symbiosis: achieving the Circular Economy**

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Project "*Actions to support Circular Economy*" (January-December 2020), funded by UnionCamere Toscana. Within this project, addressed to companies in the Tuscan territory, activities were carried out to analyze the opportunities and barriers for the implementation of the Circular Economy-CE in various sectors (nursery, agriculture, textiles, etc.) and lessons were given, addressed to companies, entrepreneurs and professionals.

Topic of the lesson: Industrial Symbiosis: achieving the Circular Economy (2h).

25/02/2020 – 25/02/2020

## **Macro approaches to the Circular Economy and supporting business tools. Risks associated with communication.**

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Project "*Actions to support Circular Economy*" (January-December 2020), funded by UnionCamere Toscana. Within this project, addressed to companies in the Tuscan territory, activities were carried out to analyze the opportunities and barriers for the implementation of the Circular Economy-CE in various sectors (nursery, agriculture, textiles, etc.) and lessons were given, addressed to companies, entrepreneurs and professionals.

Topic of the lesson: Macro approaches to the Circular Economy and supporting business tools. Risks associated with communication (3h).

04/02/2020 – 04/02/2020

## **Circular Economy: principles, European and international policies and business models. Closing the Cycle: from prevention to waste management.**

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Project "*Actions to support Circular Economy*" (January-December 2020), funded by UnionCamere Toscana. Within this project, addressed to companies in the Tuscan territory, activities were carried out to analyze the opportunities and barriers for the implementation of the Circular Economy-CE in various sectors (nursery, agriculture, textiles, etc.) and lessons were given, addressed to companies, entrepreneurs and professionals.

Topic of the lesson: Circular Economy: principles, European and international policies and business models (3h).

09/2020 – 12/2020

## **Student Tutoring**

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Student tutoring for thesis within the Master GECA (Master in Management and Control of the Environment: Circular economy and efficient management of resources, Sant'Anna School of Advanced Studies).

Thesis: "Sustainable business models for the reduction of food waste". Candidate: Grazia Vascello

2019 – CURRENT

## **International journal peer-reviewer**

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I am currently a reviewer for the following peer-review journals:

- Journal of Cleaner Production (since 2020) - ISSN: 0959-6526;
- Economics and Policy of Energy and the Environment (since 2019) - ISSN: 2280-7667
- Environment sustainability and development (since 2020) - ISSN: 1573-2975

## ● CONFERENCES, SEMINARS, WORKSHOPS, EVENTS AND SUMMER SCHOOLS

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### International Conferences and Workshops

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- **European Geothermal Workshop 2020**, October 7-8th, 2020, Strasburg, France (online edition).  
Conference paper: *"Improving companies' engagement strategies with communities. Evidence from an Italian company in geothermal developments."* Co-authors: Michele Contini, Eleonora Annunziata, Francesco Rizzi, Marco Frey.
- **International XXIX Reser Conference "Service and the future for the workforce"**, September 12-14, 2019, Ceuta, Spain.  
Conference paper: *"The importance of environmental training on Green Public Procurement"*. Co-authors: Vera Ferron-Vilchez, Francesco Testa.
- **"Current Status and Trend of Green Public Procurement and Eco-labelling in the world", Eco-Fair 2018**, December 6<sup>th</sup>, 2018, Tokyo, Japan.  
Participation in the workshop and presentation of the Italian Framework on GPP and the first evidence of the research conducted in Liguria Region within Interreg ENHANCE project about cognitive and organizational barriers to GPP.
- **Supply Chain Management, Magister ADACI Conference**, November 9th, 2018, Roma, Italy.  
Conference paper: *"Green Public Procurement: opportunities and barriers. An exploratory study on an Italian regional context"*.
- **Workshop "Environmental Inspections and the role of the EMAS verifier"**, June 20-21, 2018, Vienna, Austria.  
Workshop organized within Interreg ENHANCE, project. Presentation of the Italian framework in the field, with a specific focus on benefits for EMAS registered organizations.

### Seminars and speeches

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- **Africa Business Lab**, event organized by the Italian Trade Agency (Italian Ministry of Foreign Affairs), June 8th, 2021, Roma, Italy.  
Title of the speech: *"Renewable Energy Communities: a new local development perspective for Africa"*.
- **"Green Public Procurement and environmental certifications: from European policies to the role of public tenders"**, November 26th, 2020, Pisa, Italy.  
Title of the speech: *"From theory to practice: main environmental certifications and their function in public tenders"*.
- **"Strategies and approaches for environmental risk management in industrial companies during and after the COVID19 emergency"**, September 24th, 2020, ASSORECA, Ferrara, Italy.  
Title of the speech: *"The economic advantages of a "sustainable" business management in the post Covid era"*.
- **ENHANCE Regional Meeting**, September 15th, 2020, Pisa, Italy.  
Title of the speech: *"The ENHANCE project: objectives of GPP activities (SSSA reports on its own Action Plan and related impact)"*.
- **"Green Public Procurement: Business opportunities for Ligurian companies"**, January 28th, 2020, Genova, Italy.  
Title of the speech: *"The operational tools: the guidelines of the Enhance project on Environmental process certifications and product labels"*.
- **ENHANCE Dissemination Event**, November 28th, 2018, Barcelona, Spain.  
Presentation of the Actions foreseen in the SSSA Towards EMAS Action Plan for Interreg ENHANCE for the Ligurian Context.

## Summer Schools

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- **Qualitative Research** with support from Caqdas Software (NVivo), University of Granada, March 20-22, 2019, Granada, Spain - 10 hours.

- **Qualitative methods Summer School**, July 24-28, 2019, University of Calabria, Rende (CS) Italy - 50 hours.

## Participation at events, seminars and training activities

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- **The Water-Energy-Food-Ecosystems (WEFE) Nexus: from Research to Practice**. Online event, December 6-8th, 2021.

- **COP 26, United Nation Climate Change**, November 1-7th, 2021, Glasgow, United Kingdom. Participation as NGO observer for Sant'Anna School of Advanced Studies.

- **Preparing for Horizon Europe: Embedding Social Sciences and Humanities in technical energy project proposals**, December 1st, 2020, Brussels, Belgium. Event organized by the Global Sustainability Institute, Energy Shifts and European Energy Research Alliance.

- **The EU's European External Investment Plan - Focus Africa**, June 11th, 2020, Roma, Italy (webinar). Event organized by Italian Trade Agency (Italian Ministry of Foreign Affairs) for the promotion abroad and internationalization of Italian companies.

- **Africa Business Lab**, May-June 2020, Roma, Italy (web-events). Event organized by the Italian Trade Agency (Italian Ministry of Foreign Affairs) for the promotion abroad and internationalization of Italian companies. N.4 days (3h each) of training activities on business opportunities for Italian companies in the African continent.

- **Rome MED-Mediterranean Dialogues**, December 5-7th, 2019, Roma, Italy. Conference organized by ISPI jointly with the Italian Ministry of Foreign Affairs. <https://med.ispionline.it/>

- **Interreg Forum "Europe, let's cooperate!"**, April 10-11th, 2019, Brussels, Belgium. Participation on the behalf of leader partner Government of Catalunya and other Interreg ENHANCE partners.



## ● INTERNATIONAL PROJECTS

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10/2020 – CURRENT

### **LEAP-RE - Long term joint EU-AU Research and Innovation partnership on Renewable Energy**

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Under this proposal (duration of 60 months, more than 70 international partners from Europe, Africa and Asia) two different projects will be carried on:

#### **1) Geothermal Atlas for Africa (WP9):**

This project aims to define the origin and location of low to high enthalpy geothermal resources for the development of African electricity production, plus a range of direct heat/cold use applications and water use. This will be achieved by identifying, organizing, assessing, classifying and interpreting: (1) geo-scientific information (e.g., geology, geochemistry, geophysics), (2) technological information (e.g., existing power plants, installed capacity), and (3) social aspects with a multi-scale approach (local, regional, continental) in order to define the origin and location of low to high enthalpy geothermal resources for the development of African electricity production, plus a range of direct heat/cold use applications and water use. Results will be made available through a *Geothermal Atlas for Africa* (GAA) printed and online, which will allow easy access to relevant information on geothermal resources for scientists, project developers, policy & decision makers, and investors.

#### **2) Geothermal Village (WP11):**

The main objective is to introduce geothermal-based stand-alone electric and thermal energy systems to off-grid African communities. Geothermal is a flexible, full-time energy source, hence a second objective of our African-European R&D group is to provide template case-studies on adapting the energy systems to community needs. The project will demonstrate this by choosing sites with different thermal and socio-economic characteristics, developing for each a suitable energy plan. The consortium aims to keep the technology level appropriate to local operation, maintenance and even replication, which furthers the long-term objective of capacity building, economic and social welfare, and encourage young educated people to stay on their homeland. Finally, these systems can supply fresh water and supplant oil and firewood which, in addition to environmental and health benefits, reduces the domestic expense and workload on women and girls allowing time for education and productivity.

Countries targeted: African continent, especially Kenya, Ethiopia, Ruanda, Djibouti.

*Role: Researcher.*

<https://www.leap-re.eu/>

12/2020 – CURRENT

### **GREENER - Boosting industry engagement in green procurement**

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GREENER (ERASMUS+) aims to support companies' participation in GPP with systemic effectiveness on the conditions of sustainability and business competitiveness. To do this, the skills of middle management and the more traditional profiles of the administration need to be updated. A systemic action of renewal of the VET paths addressed to these profiles is the priority of GREENER project.

*Role: Researcher.*

<https://greener-project.eu/>

10/2020 – CURRENT

### **CORALIS - Creation Of new value chain Relations through novel Approaches facilitating Long-term Industrial Symbiosis**

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CORALIS (H2020) has been designed as a demonstration project for the generation of real experiences on the deployment of IS solutions and the overcoming of the barriers faced by these initiatives. In order to properly address this complex issue, CORALIS will address three factors (technical, managerial and economical) that will

set the basis for the definition of the IS readiness level, a useful indicator establishing the feasibility of the overall

IS initiative. In addition to specific developments on each of these factors, CORALIS will provide a harmonised framework for the monitoring of results and evaluation of their impact from a life cycle perspective.

*Role: Researcher.*

<https://www.coralis-h2020.eu/>

01/2020 – 07/2021

## **S-PARCS - Envisioning and Testing New Models of Sustainable Energy Cooperation and Services in Industrial Parks**

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S-PARCS presents a sound concept for reducing energy costs and energy consumption in industrial parks, while, at the same time, increasing renewable on-site energy production. The pre-assessment of the seven “Lighthouse Parks” from Spain, Portugal, Italy, and Austria, which participate in the study, has shown a high potential for joint energy actions, many of which are transferrable to the community of S-PARCS Followers in the UK, Sweden, Turkey, Russia, Italy, Portugal, Austria and Norway. 5 research organisations, 1 engineering company and 1 industrial association will make their knowledge on suitable technologies, novel business models and cooperative action among companies available to the parks to help them develop an “energy cooperation plan” and the necessary skills to achieve a long-lasting sustainability impact

*Role: Researcher.*

<https://www.sparcs-h2020.eu/>

02/2018 – 12/2020

## **ENHANCE - Emas as a Nest to Help and Nurture the Circular Economy**

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The project, funded by the EC Programme Interreg Europe, aims to valorize the benefits of closing loops in industrial processes. The EcoManagement and Audit Scheme (EMAS) is used, in the project, as a driver for the Circular Economy by encouraging organizations to develop techniques that make better use of resources in the production phase and retain physical goods longer and more efficiently in productive use, thus increasing their competitiveness. The ENHANCE project's main objective is, therefore, to increase SMEs' competitiveness through resource efficiency, by fostering the exchange of experiences and practices on EMAS registration. Main activity was in the GPP Regional Plan of Liguria Region, in order to valorize EMAS registration in public tenders. Within this project, many interviews I have carried on with Public Authorities and constant relations with the main stakeholder Liguria Region brought to the improvement of the policy instrument chosen.

*Role: Researcher.*

<https://www.interregeurope.eu/enhance/>

01/2020 – 03/2020

## **TACKLE - Teaming-up for A Conscious Kick for the Legacy of Environment**

---

TACKLE is an international project co-funded by LIFE Environmental Governance and Information Program. The key objective of TACKLE is to improve the environmental management of big events and in specific football events. Involving three National Football Associations (Italy, Sweden and Romania) and with the participation of UEFA, the project aims to draft and apply guidelines for environmental management in 10 EU stadiums (01/09/2018 – on-going).

*Role: collaboration as expert on Green Public Procurement.*

<https://lifetackle.eu/>

06/2017 – CURRENT

## **Other EU projects' submission**

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In addition, just as examples, participation in the submission of the following projects:

- October 2019, "**Bestour**", COSME Programme 2019, Call for proposals COS-TOURCOOP-2019-3-01. The project aims to boost sustainable tourism development and capacity of tourism SMEs through transnational cooperation and knowledge transfer;
- January-February 2019, "**SPINN 4.0**", Erasmus + Programme 2019; the project aimed to the exchange of experiences within a broad partnership;
- December 2017 - January 2018: "**Sweeper**" project, ENI-MED proposal, dealing with waste prevention in football events, submitted in January 2018;
- July 2017, Sustainable Tourism in Kenya project, "**Switch Africa Green**" founded. The proposal project involved local actors in Kenya and its main goal was to create an incubator for tourism operators, to make them improve in the environmental adoption of sustainability tools.

## ● NATIONAL PROJECTS

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09/2020 – 10/2021

### **Restoring trust between Public administration and citizens through GPP practices**

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The project, financed by the the National School of Administration of the Presidency of the Council of Ministers, aims at restoring the trust between Public Authorities and citizens through the use of Sustainable procurement, in particular Green Public Procurement-GPP, as a tool to increase the transparency and effectiveness of the PAs.

An interdisciplinary collaboration between management, criminal law and public ethics experts is envisaged to achieve the project objectives.

The activity foreseen is a qualitative analysis through interviews, desk research and web-analysis.

*Role: Researcher*

09/2018 – 09/2019

### **GPP survey on Italian municipalities**

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A study conducted in a very small team within SSSA on the sustainability practices in all Italian Municipalities bigger than 25.000 inhabitants.

*Role: Researcher and Project manager.* From the design of the survey to the collection of responses and following analysis and presentation of data.

02/2018 – 06/2018

### **The circular economy in public policies - international comparative analysis with a focus on GPP policies.**

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A qualitative study conducted in collaboration with the Italian accreditation body ACCREDIA on the role of Green Public procurement within Circular Economy policies and the contribution of Environmental Certifications in achieving such sustainable goals. Countries targeted: EU (Italy, Germany, Austria, Spain), USA, China, Japan.

*Role: Researcher.*

## ● DIGITAL SKILLS

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### **Research softwares**

NVivo (qualitative analysis software) | STATA (Basic)

### **Social Media and Content creation**

Social Media Management (Facebook Twitter LinkedIn YouTube Instagram) | Adobe Photoshop Adobe Lightroom - photography post processing | Content and Article Writing | Web Design (WordPress Wix)

### **PC and mobile softwares**

Windows macOS Android iOS Operating Systems | Microsoft Office | Video Conferencing (Zoom Skype Google Hangout) | Proficient in MAC tools Keynote Numbers Pages

## ● COMMUNICATION AND INTERPERSONAL SKILLS

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### **Public speaking and diplomacy**

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- Excellent **Public speaking and diplomatic skills**, developed by working and management of projects involving Public Authorities (see Research Activities, International Projects, and Events sections) and a multi-year political activity.

## Emotional intelligence

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**Emotional intelligence** acquired by all the previous experience I had, both in my job carrier but especially with the extra-work path.

This allowed me to develop excellent **interpersonal and contact skills** with every kind of people, from politicians, to academics and also to the youngest ones.

## Openness to internationalization and multicultural environments

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Excellent **ability to interact and work in an international and multicultural environment** (particularly English and Spanish), due to the participation in workshops, events, conferences (see below) and the visiting period in the University of Granada.

## Writing and publishing

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Excellent skills in **writing and publishing**, both formal and informal ways, developed by political activity, academia and social media managing for no-profit foundations.

## ● ORGANISATIONAL SKILLS

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### Leadership

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Leadership skills acquired by managing a political group in a City Council for 5 years (2014-2019).

### Open-mindedness

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I have developed a **high open-mindedness by living abroad** (Spain, Morocco) **and traveling** in numerous contexts, both for work reasons and passion.

### Organization and project management

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Excellent **organizational and project management skills** included the ability to propose and implement solutions, gained during my previous positions since the first ones as waiter or bartender to the last as a project manager and assistant in EU found projects. I am also able to **work in a team** but also solve problems and find solutions in independence, with a high sense of initiative.

## ● INTERNATIONAL NETWORKS

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### European Energy Research Alliance

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Since January 2020, I am representing Sant'Anna School of Advanced Studies in the official meetings (commitment board, steering committee, general assembly, etc) of European Energy Research Alliance, in particular in the two Joint Programs we are member:

- Geothermal: SSSA is coordinator of the sub-program n.7: Sustainability, Environment and Regulatory Framework.

- E3s - Economic, Environmental and Social Impacts of the Energy Transition.

<https://www.eera-set.eu/>

## ● PUBLICATIONS

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### **Accelerating sustainable and economic development via industrial energy cooperation and shared services—A case study for three European countries**

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[https://www.sciencedirect.com/science/article/pii/S1364032121010091?casa\\_token=BsRoz00kksUAAAAA:sXS7L60DjgXgkwKD9\\_98xEti4LyG178URZCDjTZPPjSQJF5Kt3Ik1zkn61D6bb9d4zPioArMw](https://www.sciencedirect.com/science/article/pii/S1364032121010091?casa_token=BsRoz00kksUAAAAA:sXS7L60DjgXgkwKD9_98xEti4LyG178URZCDjTZPPjSQJF5Kt3Ik1zkn61D6bb9d4zPioArMw) – 2022

The paper presents a concept for moving from a single-company sustainable energy intervention approach to cooperative sustainable energy solutions within the framework of industrial parks. Technical, economic, regulatory, organizational, and social barriers for energy-efficient park design and operation on all levels and instruments to overcome them have been systematically analysed, taking correlation of solutions, and park-specific requirements into account, thus providing a holistic workflow.

Co-authors: M.D.Mainar-Toledo, M.A.Castan, G.Millán, V.Rodin, A.Kollmann, F.Peccianti, E. Annunziata, F.Rizzi, M.Frey, M.Zaldua, H.Kuittinen

Review: *Renewable and Sustainable Energy Reviews*.

DOI: [10.1016/j.rser.2021.111737](https://doi.org/10.1016/j.rser.2021.111737)

### **Sustainable Procurement in Local Governments**

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2022

Chapter 4, in *2022 Global Review of Sustainable Public Procurement*. Paris: United Nations Environment Programme. (2022).

Co-authors: Fox A., Stritch J.M., Darnall N., Swanson J., Bretschneider S., Chen Y., Ivy J., Wilkerson A., Carter L., Testa F., Iraldo F., Husted B., Perez-Castillo D., Ernesto Amorós J., Blanco A.R., Lukacs De Pereny S., Schwarz G., Arimura T., Miyamoto, T.

### **Antecedents of absorptive capacity in the development of circular economy business models of small and medium enterprises**

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[https://onlinelibrary.wiley.com/doi/full/10.1002/bse.2908?casa\\_token=s66JE9Extf4AAAAA%3AelQwKpHxjLgvwmAlkWJS5UxzLTCDyZxmItj35SZUS4rWiGMq82SWNcGrMwxzNdjq7gICfWIIYTOx-uU](https://onlinelibrary.wiley.com/doi/full/10.1002/bse.2908?casa_token=s66JE9Extf4AAAAA%3AelQwKpHxjLgvwmAlkWJS5UxzLTCDyZxmItj35SZUS4rWiGMq82SWNcGrMwxzNdjq7gICfWIIYTOx-uU) – 2021

The paper investigates the antecedents of absorptive capacity in successful circular economy business cases using a qualitative multiple-case study, with a focus on the horticultural sector.

Co-authors: Marrucci, L., Daddi, T., Iraldo, F.

Review: *Business Strategy and the Environment*.

DOI: [10.1002/bse.2908](https://doi.org/10.1002/bse.2908)

### **Cambiare il mondo un bicchiere alla volta: il caso PCUP**

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<https://www.lafeltrinelli.it/buona-impresa-storie-di-startup-libro-vari/e/9788863458855> – 2021

Book chapter in *La buona impresa, Storie di Start-up per un mondo migliore*, Cucino V., Di Minin A., Ferrucci F., Piccaluga A., 2021, Sole24Ore.

Co-author: Rizzi F.

ISBN: 9788863458855

### **The role of Green Public Procurement in Circular Economy policies: An international comparison**

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[https://www.francoangeli.it/riviste/Scheda\\_rivista.aspx?IDArticolo=66294](https://www.francoangeli.it/riviste/Scheda_rivista.aspx?IDArticolo=66294) – 2020

The paper is an international comparison on the main features of GPP policies within the CE framework of a sample of EU countries, China, Japan, and USA. The research was carried on combining interviews with experts and desk research.

Co-authors: Francesco Testa, Tiberio Daddi, Marco Frey, Giulia Casamento.

Review: *Economics and policy of energy and the environment*.

DOI: [10.3280/EFE2019-002007](https://doi.org/10.3280/EFE2019-002007)

## The importance of environmental training on Green Public Procurement

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[https://www.reser.net/wp-content/uploads/2020/02/RESER2019\\_Proceedings.pdf](https://www.reser.net/wp-content/uploads/2020/02/RESER2019_Proceedings.pdf) – 2020

Abstract of an ongoing research presented at the XXIX International RESER Conference "Service and the future of the workforce", September 12-14th, Ceuta, Spain.

Co-authors: Vera Ferron-Vilchez, Francesco Testa.

Proceedings ISBN: 978-84-17970-95-6

### ● SOCIAL AND POLITICAL ACTIVITIES

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2001 – CURRENT

#### Volunteering and other social and political activities

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Since almost 20 years, I have been **member and activist of several associations**, like: pro-loco, blood-donors, rescue, a political party; photography. Now, I am also an active forest fire volunteer.

During the period 2014-19, I was elected in the City Council of Collesalveti (Italy) and I was elected as **Chairman of the Political Group** from my colleagues, both for my skills and the highest number of votes received.

As a result of both voluntary and political activity, I have participated and collaborated in the **organization of hundreds of events**, like meetings, celebrations, fundraising days/parties, seminars, etc. and I have met hundreds of people. My communication and organization skills have been improved in those activities.

Since 2019 I am an active Volunteer for forest fire-fighting.